



2018 FINANCIALS

TOTAL	2018*	2017	2016
Total Earned Revenue			
Contributions	\$11,324,232	\$14,693,668	\$53,597,781
Government	13,367,833	13,050,631	11,487,538
Membership and Program	72,736,597	66,816,489	59,711,325
Other	490,669	519,783	508,610
Total Association Earned Revenue	\$97,919,331	\$95,080,571	\$125,305,254
Total Expenses			
Youth Development	\$29,520,478	\$28,137,990	\$26,048,866
Healthy Living	39,344,686	37,307,044	33,646,126
Social Responsibility	14,250,147	12,575,032	11,692,792
Management	13,603,844	11,661,442	8,954,126
Fundraising	2,766,576	2,482,444	2,290,037
Total Association Expenses	\$99,485,731	\$92,163,952	\$82,631,947
Other Income and Losses	(\$3,258,742)	\$7,432,856	\$3,784,241
Total Change to Reserves & Endowment	(\$4,825,142)	\$10,349,475	\$46,457,548
BALANCE SHEET			
	2018*	2017	2016
Total Assets	\$229,644,299	\$225,587,813	\$221,621,497
Total Liabilities	54,286,870	45,405,242	51,788,401
Net Assets	\$175,357,429	\$180,182,571	\$169,833,096

*Unaudited